

Alliance Business Capital, Inc.

Referral Fee Agreement

For Referral Sources Introducing Borrowers to Alliance

1. Purpose

This Referral Fee Agreement (“Agreement”) is made between **Alliance Business Capital, Inc.** (“Alliance”) and the undersigned Referral Source (“Referral Source”) for the purpose of introducing potential borrowers to Alliance for commercial financing opportunities.

2. Referral Fee Compensation

If Alliance successfully closes a loan for a borrower introduced by Referral Source, Alliance agrees to pay Referral Source a referral fee equal to:

_____ **% of the closed loan amount**

Payment will be made within **three (3) business days** after Alliance receives closing funds from its lending partner.

3. No Double Compensation

Referral Source acknowledges and agrees that **Alliance will only pay a referral fee on transactions where the borrower is *not* paying a fee directly to the Referral Source.** If the Referral Source charges, collects, or receives any fee, commission, or compensation from the borrower related to the referred transaction, **no referral fee shall be owed or paid by Alliance.**

This clause ensures compliance, prevents duplicate compensation, and maintains transparent fee structures for all parties.

4. Relationship of the Parties

Referral Source is an **independent party**, not an employee, agent, representative, or partner of Alliance. Referral Source may not:

- Represent themselves as acting on Alliance’s behalf
- Negotiate loan terms
- Make commitments or guarantees to borrowers or lenders
- Bind Alliance in any manner

All communication with lenders must be conducted exclusively by Alliance.

5. Compliance With NDA

Referral Source agrees to comply with the **Confidentiality, Non-Disclosure, Non-Circumvention, and Non-Use Agreement** executed concurrently with this Agreement. This Agreement incorporates the NDA by reference.

6. No Guarantee of Financing

Alliance is not obligated to approve, fund, or issue a term sheet for any loan request. All loan decisions are made solely by Alliance or Alliance Lending Partners.

7. Required Documentation

Referral Source must provide the following before any referral fee can be paid:

- Completed **W-9**
- Clear copy of **Government-issued ID**
- **EIN Confirmation Letter** from IRS
- Business license (if applicable)

8. Governing Law

This Agreement is governed by the laws of the State of Florida.

9. Entire Agreement

This Agreement, together with the executed NDA, constitutes the full understanding between the Parties and supersedes all prior referral fee discussions.

Signature Blocks (Table Format)

Referral Source

Name: _____

Business Name: _____

Address: _____

Email: _____

Phone: _____

Signature: _____

Date: _____

Alliance Business Capital, Inc.

Name: Bob Goodykoontz

Title: President

Email: bob@alliancebc.co

Phone: 866-712-4175 Ext. 101

Signature: _____

Date: _____